



Frequently Asked Questions

Why should I choose RhythmLink?

We have the experience and proven expertise to get the job done. Every department, from engineering to quality inspection to sales and marketing has combined experience of over 20 years in their field. If that's not enough, we have several references and customers who can vouch for our work.

What do you do that can help me be more successful?

RhythmLink specializes in every step of the product development process including design conception, prototyping and process validation, full manufacturing and assembly, sterilization management, packaging, labeling, barcoding and more. We can help you no matter what stage of the process you're in and can even help you assess your needs to determine what they are.

How long will it take?

Weeks to months. That's a big range, but in part this depends on what stage you are in the process. Taking an idea from conception to production is obviously a longer process than taking an already finished product and custom labeling it, so the answer to this question will depend especially on your needs, your timeline, and the complexity of the finished product. Our team will dive in quickly though, and give you upfront realistic timelines before you commit, so you know what to expect as you move forward.

How much is the investment?

This is another one that is easier to answer the more we know about your project. Sometimes if all you need is a customization of one of RhythmLink's existing products, there's little to no additional cost at all! There are no set rates or flat fees - everything is customized for your specific project. But along with setting a realistic timeline right away, we'll do the same with budget. And we're experts at staying on or below budget, reducing costs and building in efficiencies.

Do we need an NDA or other agreement?

Not immediately, but pretty early on in the process we recommend it. An NDA is a document that protects both parties. It's important right away for us to be able to talk freely about your idea, and an NDA will give all involved parties piece of mind needed to proceed. Supplier agreements and other documents may be required depending on the project.



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Once my project starts, who will I be working with?

Our business development team will initially work with you to understand your project, provide detailed quotes, and project timeline estimates. Once you have decided to proceed with a project our team will introduce you to our engineering team, the business development team always stays in the-loop to ensure the project progresses smoothly. We look at it as a long-term investment in our clients, and we know that we only succeed when your project succeeds.

Have any additional questions? Be sure to reach out to us via the form on our website, or by contacting our Strategic Development Team at their contact information below.

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